RENEWAL OF THE DUAL-DEGREE AGREEMENT

Between

Board of Regents of the University System of Georgia
By and on
Behalf of Georgia State University and its J. Mack Robinson College of Business, Atlanta, U.S.A.

And

Groupe ESC Toulouse
Toulouse, France

This agreement ("Agreement") describes the nature of arrangements between the Board of Regents of the University System of Georgia by and on behalf of Georgia State University ("Georgia State" or "GSU") and its J. Mack Robinson College of Business ("RCB"), Atlanta, United States of America and the Groupe ESC Toulouse ("ESCT"), Toulouse, France. The agreement continues a long standing partnership between Georgia State and ESCT. Historically this agreement provided for a two way exchange of students between institutions, however the current version provides for a one way, non-reciprocal flow of students from ESCT to Georgia State. In principle, Georgia State and ESCT leave open the possibility of a two way exchange being revisited, if interest and feasibility of such an agreement should present itself.

Georgia State and ESCT hereby agree to the following:

1. Description of Program

The program is a dual MSc/MBA degree, wherein ESCT provides the MSc degree and RCB provides the MBA degree. Students from the Masters programs at ESCT have the option of completing a dual degree program in which they are awarded the MSc degree (ESCT) along with an MBA degree from J. Mack Robinson College of Business. ESCT students will have completed the first two semesters of the MSc program at ESCT. ESCT will ensure that students have completed, at a minimum, the foundation and prerequisite courses for the target RCB program as specified in the graduate catalogue current at the time of the students’ applications. ESCT students will come to RCB for the fall and spring semesters. To be awarded the RCB MBA degree, the ESCT students must successfully complete half the required course credit for that degree at RCB. A full description of the program of study for the MBA degree is available in the Appendix of this Agreement. The balance of the credits required for the MBA are to be transferred from successfully completed courses taken through the ESCT program.

For purposes of this Agreement, the term “Home University” shall mean the institution in which a student is formally enrolled as a degree candidate, and “Host University” shall mean the institution that has agreed to receive students from the Home University for a period of study.
When available, RCB will provide Graduate Research Assistantships (GRA) to the ESCT participants in this program. These GRA positions carry a tuition waiver, as well as a stipend to help cover the cost of mandatory fees. These GRA positions are granted as available and on a competitive basis when applicable, and require that participants maintain full-time status and a minimum 3.0 GPA at Georgia State.

In the event that GRA positions are not available or a student chooses not to participate in an awarded GRA, then the Robinson College of Business will request that Georgia State grant waivers for the out-of-state (non-resident) portion of tuition, on behalf of the ESCT participants in this program. These waivers allow participants to pay in-state (resident) tuition and fees. Out-of-state waivers are granted as available and on a competitive basis when applicable and may be granted to participants in this program for a maximum three semesters contingent upon the participants maintaining full-time status and maintaining a minimum 3.0 GPA at Georgia State.

2. **Term and Academic Years**

This agreement becomes effective on the date it is duly signed by representatives of both institutions. The term of the Agreement shall commence on the effective date and shall be in effect for five (5) years, unless earlier terminated by either party pursuant to Section 15 below. Notwithstanding anything to the contrary contained herein, the term of this Agreement shall not extend beyond one academic year if Georgia State assumes any financial obligations by entering into this Agreement and, in no event shall the term of this Agreement extend beyond five (5) academic years. This Agreement may be renewed for additional five year renewal terms, upon the advance written agreement of both parties.

The academic year at Georgia State consists of two regular semesters: the first begins in August and runs through December, and the second begins in January and runs through May. In addition, there is a summer semester and an abbreviated Maymester. Students from ESCT taking classes at Georgia State will be allowed to participate during the fall and spring semesters. Under this agreement, the enrollment of students at Georgia State is limited to two (2) semesters.

3. **Number of Students**

Under this agreement renewal, starting fall 2013 Georgia State will accept up to two (2) qualified graduate level students each year from ESCT.

This agreement does not require reciprocity, as Georgia State is willing to accept students from ESCT on a one way, inbound only arrangement.

4. **Units Involved in the Student Exchange**

Participants in the program will be drawn from the Cycle Superior of the ESCT Program at the discretion of Georgia State and ESCT.

5. **Requirements for Participation**

Students who wish to participate in the Program will be screened for eligibility for admission by ESCT, which shall respect the admission requirements and enrollment constraints of Georgia State. Georgia State shall have final authority over decisions regarding admission of students to its courses.
a. ESCT will send to RCB a letter certifying the candidates' good academic standing. Students will be nominated and recommended in writing by an official representative of ESCT.

b. ESCT students will complete appropriate RCB applications to be accepted as dual degree students and shall provide academic records for each ESCT student at the time of application. All documents must be received at RCB by April 1 for fall enrollment.

c. ESCT students must achieve a minimum total score of 600 on the GMAT and have verbal and quantitative sub scores each in at least the 35th percentile.

d. Students will be required to comply with the standard rules, regulations, and enrollment restrictions of Georgia State in the selection of courses, including requirements of language proficiency. Students from ESCT will be required to submit a minimum TOEFL iBT score of 101, with a score of at least 25 in the area of speaking OR ESCT students must submit an International English Language Test System (IELTS) proficiency score of at least 7 for all bands.

e. Students will be required to comply with Georgia State's enrollment restrictions regarding health documentation. ESCT students must submit immunization documentation, including, but not limited to Measles, Mumps and Rubella or MMR, Tetanus, Diphtheria, Varicella, Hepatitis B) for enrollment.

f. Documentation of sufficient financial resources for one year of study in the United States is required, including tuition, fees, and living expenses. Forms will be provided by Georgia State.

6. Academic Counseling, Credits and Reports

a. ESCT will provide academic counseling to its students to ensure that the courses taken at Georgia State are acceptable with respect to its own degree programs. Georgia State will supply ESCT with course descriptions and other pertinent materials/non-privileged information to assist in determining course equivalency. Students will register for and carry a normal load of classes appropriate to their visa status and equivalent to full-time status each semester.

b. The dual degree students must pursue the approved course of study for the agreed period. Course work undertaken by ESCT students should be recognized as contributing to degree requirements at ESCT, but this remains at the discretion of ESCT.

c. ESCT students pursing the Georgia State MBA must successfully complete half the course credit required for that degree while at Georgia State. RCB shall accept transfer credits (up to half the credits required for the degree) and shall accept the evaluation of ESCT as satisfactory (equivalent to RCB grade "B") performance for each course.

d. RCB shall assess satisfactory completion of the foregoing academic requirements in accordance with the standards it applies to all of its MBA students.

e. At the end of each semester or academic term, students will follow appropriate procedures at Georgia State to ensure academic records/transcript are sent to ESCT.

f. This Agreement does not permit students to engage in internships.

g. Each ESCT student must apply for RCB graduation in the first semester of enrollment at RCB. Each ESCT student who satisfactorily completes the academic requirements set forth in the preceding sections shall be entitled to receive the RCB MBA degree upon written certification from ESCT that he/she has completed or will complete all the requirements for the Master’s programs at ESCT.

NOTE: Georgia State is accredited by the Commission on Colleges of the Southern Association of Colleges and Schools to award bachelors, masters and PhD degrees. ESCT is not accredited by the Commission on Colleges and the accreditation of Georgia State does not extend to or include ESCT or its students. Although Georgia State accepts certain ESCT course work in transfer, other colleges and universities may not accept this work in transfer, even if it appears on a transcript from Georgia State.
7. **Student Responsibilities and Expenses**

Unless otherwise indicated in an appendix hereto, students in this Program will be responsible for the following:

a. Payment of admission application fees, **WAIVED**;

b. ESCT students not receiving an Out-of-State tuition waiver or GRA position are responsible to pay all tuition, mandatory fees and any insurance charges to Georgia State. If students hold a GRA or Out-of-State Tuition Waiver they are responsible to pay mandatory fees and any insurance charges. Awarding of a GRA or Out-of-State Tuition Waiver is not guaranteed and is based on availability, as set forth in Section 1 above;

c. With the assistance of Georgia State, ESCT students must obtain an **F-1 visa** and other documents required by the U.S. government, including any guaranty that they have the financial resources to meet all expenses;

d. ESCT students are responsible for the costs of food, housing, international and local travel/transportation, books and other educational and personal expenses;

e. Purchasing the required health/hospitalization/ liability insurance, including repatriation, for the time period of their involvement in the Program in order to meet governmental regulations, as well as the regulations of the Georgia State and ESCT; as set forth in Section 9 below;

f. Abiding by the same regulations and performance standards that pertain to other students at Georgia State;

g. Notifying the appropriate coordinator/director at Georgia State by e-mail when traveling away from the city in which the Host University is located, and, to the best of their ability, providing emergency telephone numbers where they can be reached;

h. Submitting any health or immunization records required by Georgia State.

8. **Visa Requirements**

Georgia State will provide the necessary documentation (e.g., official letters of admission, immigration documents) for students to obtain a visa to enter and study in the U.S. This documentation enables Georgia State to sponsor the students as part of this Agreement but does not commit the institution to any financial sponsorship. In order to produce this documentation, they will rely on ESCT communicating student information four to five months before the start of the Program. Georgia State will update the ESCT annually regarding the data and documentation required. It is each student’s responsibility to obtain the appropriate visa, as required by the U.S. ESCT students coming to Georgia State are required to obtain a F1 visa, and therefore must provide documentation of sufficient financial resources needed to study in the U.S. Forms and detailed information about this process will be provided by Georgia State’s International Student and Scholar Services (ISSS).

9. **Insurance Requirements**

Personal health, hospitalization and accident insurance, including a repatriation and medical evacuation plan, as well as liability coverage, is required for all students participating in this Program. Students who already have insurance must submit proof of such coverage to Georgia State for approval before departing from their home countries. Georgia State will assist students in identifying available insurance options designed for international students, if necessary. Students from ESCT who do not have appropriate insurance must obtain Georgia State’s international students’ insurance policy.
10. **Housing**

Georgia State may offer advice to students regarding accommodations, but it is the students' responsibility to make living arrangements in the U.S.

11. **Employment**

This agreement allows employment of ESCT students. Employment must be on campus only, and the student must receive authorization from ISSS prior to engaging in any employment. Georgia State shall not be responsible for finding employment for ESCT students.

12. **Compliance with Rules and Regulations**

Students will be subject to the rules and regulations of Georgia State, and the laws and procedures of the state in which it is located. Georgia State will assume no responsibility for a student’s conduct or lack of compliance with any U.S. laws. Georgia State reserves the right to dismiss any student at any time for academic or personal misconduct in violation of established regulations provided, however that it will, absent extenuating circumstances, attempt to consult with ESCT before implementing such action. The dismissal of a student shall not abrogate this Agreement, or the arrangements regarding other students. If a student voluntarily withdraws or is dismissed for disciplinary reasons before the end of the Program, the program will be considered complete by Georgia State with respect to that student. No replacements will be sent to Georgia State for students who do not complete the Program.

13. **Research**

To the extent allowable by law, the parties may engage in joint research, conference participation, publication of research results and other research-related activity. The parties understand and agree that national laws regulating the export of technologies may prohibit participation by students on specific research projects in the host country. The parties further understand and agree to secure all University and other required approvals prior to conducting research activities and to abide by all policies and procedures governing such activities.

If students participate in research funded by a third party sponsor, the parties agree that such research activities will abide by the terms of the sponsorship agreement. If students receive third party confidential information for research purposes that was provided under a written nondisclosure or confidential disclosure agreement, the parties agree that the students will be bound by the confidentiality and nondisclosure terms of such agreement.

Students pledge to disclose any intellectual property developed as a result of joint research to both the Host and Home Institutions unless such disclosure is unlawful under the law of the Host Institution’s country.

15. **Modification, Termination, Renewal of Agreement**

The status of the Agreement will be evaluated annually, and will be formally reviewed and evaluated before each renewal.

This Agreement may be modified, revised, or renewed but only upon the mutual consent of the parties in writing. Either party may terminate this Agreement by written notice submitted at least 90 days in advance of the next academic semester. Termination will not affect existing or approved students in the
Program. Unless renewed by mutual written consent, this Agreement will conclude at the end of the specified academic term or year as defined in Section 2 above).

16. **Primary Contacts / Program Directors**

The Primary Contacts/ Program Directors will ensure that the terms of this Agreement are carried out. They will serve as the contact persons at each institution, ensure the general welfare of program participants, ensure that necessary approvals are in place, and have administrative oversight of the program.

The primary contacts for the parties to this Agreement are the following:

**For Georgia State University**
- Name: Jenny Callahan
- Title: Coordinator of International Programs
- Department: Graduate Recruiting and Student Services, RCB
- Address: 35 Broad Street, Suite 618
- Atlanta, Georgia 30303
- Phone: 404-413-7144
- Fax: 404-413-7162
- E-mail: jcallahan@gsu.edu

**For Groupe ESC Toulouse**
- Name: Marie-Hélène HEIT
- Title: Head of International Relations
- Department: International Relations
- Address: 20, Boulevard Lascrosses-BP 7010
- Toulouse, Cedex 7, France 31068
- Phone: 33-561-29-48-74
- Fax: 33-561-29-47-92
- E-mail: mh.heit@esc-toulouse.fr
WHEREFORE the parties to this Agreement signify their acceptance of the terms and conditions contained herein by signing in the spaces below.

Board of Regents of the University
System of Georgia by and on behalf of
Georgia State University and its
J. Mack Robinson College of Business

By: 
H. Fenwick Huss
Dean

Date: 20 April 2013

Groupe ESC Toulouse

By: 
Pierre Droux
Director

Date: 14 May 2013